



## Curriculum Vitae

### Personal information

First name(s) / Surname(s) **Arnaud Jamar**  
Address Rue Lincoln 15, 1180 Brussels, Belgium  
E-mail Arnaud.jamar@hotmail.com Mobile: +32 474/566.073  
Nationality Belgian  
Date of birth 17/12/1989  
Gender Male

### Work experience

Dates November 2015 - Current  
Occupation or position held Key Account Manager  
Main activities and responsibilities Present purchase offers to sellers for consideration, negotiating contracts and organising sales visits. Advise clients on market conditions, prices, mortgages, legal requirements and related matters. Prepare documents such as contracts, purchase agreements, closing statements, deeds and leases.  
Name and address of employer Jamar sprl  
Type of business or sector Real Estate  
Dates May 2014 – November 2015  
Occupation or position held Sales and Marketing Representative  
Main activities and responsibilities Corporate sales and contracting for non-Japanese companies in Benelux. Contracting of agents and promotion of ANA via seminars, fairs, campaigns, etc. Set up a sales/marketing/ communication strategy and allocate the budget accordingly. Work on seasonal targets and report market situation.  
Name and address of employer All Nippon Airways Co, Ltd  
Type of business or sector Japanese airline  
Dates January 2014 – May 2014  
Occupation or position held Project Manager  
Main activities and responsibilities Managing projects for museums and galleries, follow-up of daily requests and database management. Tasks varied from quoting, to ordering, to organising transport, to invoicing.  
Name and address of employer Mobull bvba  
Type of business or sector Transport of art  
Dates March 2012 – June 2012  
Occupation or position held Internship; Management Department Assistant  
Main activities and responsibilities Membership recruitment, drafting of a communication strategy, follow-up of daily requests, updating website, creation of events from A to Z ,marketing and promotion of the BJA, database management  
Name and address of employer Belgium-Japan Association and Chamber of Commerce (BJA)  
Type of business or sector Chamber of Commerce  
Dates February-May 2011  
Occupation or position held Marketing Manager Assistant  
Main activities and responsibilities Providing support for: the newsletter, seminars, database, EEN-website, promotional campaigns, ...  
Name and address of employer Europe-Japan Centre for Industrial Cooperation (EUJC)  
Type of business or sector European-Japanese Institution

## Education and training

Dates	2012-2013	Higher Education Postgraduate in China Business Development Brussels Institute for Contemporary China Studies (BICCS/ VUB) Certificate: Postgraduate in China Business Development With the grade of great distinction
	2008-2012	Higher Education Professional Bachelor in Communications Management Erasmushogeschool Brussel (Erasmus University College Brussels) Certificate: Bachelor Diploma in Communication Management With the grade of distinction
	2006-2008	Secondary School TSO (technical secondary education)-Hospitality Hotel- en Toerismeschool Spermalie, Bruges Certificate: Certificate of secondary education Certificate: Certificate Knowledge of Business Management

## Personal skills and competences

Mother tongue(s) **French& Dutch**

Other language(s)

Self-assessment

European level (\*)

**English**

**Japanese**

**German**

**Spanish**

**Chinese**

Understanding		Speaking		Writing					
Listening		Reading		Spoken interaction		Spoken production			
	C2		C1		C2		C2		C1
	B1		B1		B1		B1		A2
	B2		B1		A2		A2		A1
	A2		A2		A2		A2		A1
	A2		A2		A2		A2		A2

(\*) [Common European Framework of Reference for Languages](#)

Social skills and competences

- Team spirit
- Ability to adapt to multicultural environments
- Easy contact with people
- Flexible

Organisational skills and competences

- During my Chairmanship at the BJA Friendship Committee, I had to lead a team of 5 people.
- Accountability for my team
  - Empathy/ Customer oriented
  - Proactive thinking

Computer skills and competences

Experience with computer programs (Word, Excel, PowerPoint, CRM, FilemakerPro, InDesign, SAP, Salesforce, Tiger) and Microsoft Windows.

Other skills and competences

- Aikido
- Hiking, Ski, Swimming
- Evening courses of Japanese and Chinese
- Exhibitions.

Driving licence

B

**Additional information**

Reference available upon request.

**Annexes**

Recommendation letter