



# Michaël Yunck

12/03/1990



Rue des Gros Thiers 19,  
4990 Lierneux, Belgium



+32.491/22.18.82



B licence



Yunck.michael@gmail.com

## Computer skills

Word | Excel | PowerPoint Access |  
Outlook | Publisher | Brio OpenOffice |  
Wise | WordPress  
HTML-CSS

Good typing.

## Languages

French	●●●●●●	M.T.
English	●●●●●●	C1-Elao
Japanese	●●●●●●	JLPT 2-3
Dutch	●●●●●●	B1-Elao
German	●●●●●●	A1

## Interests



## Work Experiences

October 2022 to January 2023 |

Internship as Business Developer for Corman in Tokyo - Japan

From February 2019 to July 2022 |

Hotel reception management - Hotel Simoncini Luxembourg City

From September 2015 to December 2017 |

Insurance agent - Paquay & Associés - Belgium

From September 2014 to September 2015 |

Internship as real estate agent - Ardenne Immo - Belgium

## Education

2010-2013 | Bachelor in management - Charlemagne University - Belgium

## Qualifications

August 2022 to October 2022 | Training as Business Developer at Walloon Export and Foreign Investment Agency - Belgium.

2019 since now | Following Japanese lessons with Tokyo Genki School and private lessons by video conference every week and went to the school in Tokyo: October 2019 and from October to December 2022.

2019 | Training in Customs Clearance & Import - export at the Luxembourg Chamber of Employees.

October 2018 to December 2018 | Genki Japanese school Tokyo - Japan

May 2018 to July 2018 | Cork English Academy - Ireland

January 2018 to March 2018 | English training - Forem Belgium

2015 | Graduated as real estate agent by IPI & insurance agent by AXA-Certassur.

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February 07, 2023

**Object: Recruitment – Business Developer**

To whom it may concern/ Dear HR Manager,

For 4 years, I orientated my career in order to work in a job where I would be able to improve business between Japan and Europe.

For that project, I started to work in Luxembourg City at the reception of the Hotel Simoncini. During that job, I moved in an international atmosphere and learned how to work in a large team and how to manage important tasks by myself. It is also at that time that I started to build my professional network for Japan.

During my free time, I studied customs clearance and import – export at the Luxembourg Chamber of Employees and I am continuing to improve my Japanese with a private school based in Tokyo.

In September 2022, the Walloon Export and Foreign Investment Agency selected my profile to join their programme that helps Belgium companies to reach new markets abroad. I received training in international businesses for one month and then I started working for Corman Savencia in Japan. My mission was to find new distributors for their butter flavours and to do a market research on Japanese food companies. With the help of my network, I succeeded in meeting various Japanese companies such as Mitsui & Co., Sugiyama Shoji Co. and others to which I presented Corman Savencia and their products in Japanese. This program ended in January 2023 and now, I really want to progress in a job where my abilities to work in Japan and Europe will be valuable.

My knowledge of Japanese and Japanese business, my skill in negotiation, and my perseverance will be helpful for any companies which want to work with the European market and the Japanese market.

If you have any questions, please contact me at +32.491/22.18.82 or yunck.michael@gmail.com. I am available for an interview at your convenience.

Thank you for your consideration.

Yours Sincerely,



Michaël Yunck