



Raphaël Empain

Graduate in International Relations

Trainee in Retail and Investment Banking

Profile & Introduction

Fresh graduate polyglot with a master degree in International Relations at the University of Brussels. Following my experience at the University of Waseda in 2024, I wish to invest myself in Japan with a long-term career-oriented mind. To enable the best possible insertion within the job market, I am currently taking on intensive Japanese courses by late 2024 until summer 2025.

Amid 8 years of part-time experience, I have polished my commercial skills and can deal with any types of customers accordingly. As of latest, I have managed to successfully complete a Traineeship in Retail Banking with a focus on Investments for BNP Paribas Fortis.

I consider myself an excellent teamplayer, with great communication skills and the ability to respect deadlines and to provide solid results in a fast-paced environment. I am highly motivated and striving to learn new skills and gain polyvalence from multiple industries.

Professional experience

Retail Banking - Investment Focus [Traineeship] **BNP Paribas Fortis** [Belgium, Sep. - Dec. 2024]

- Private Banking Invest : Medium - High incomes
- Mortgage loans & Professional/Private loans
- Insurances & Inheritance legal framework
- Daily operations - Current & Saving accounts

Bartender & Waiter [Part-time]

Hulencourt Golf Club [Belgium, Jun. - Dec. 2024]

- Weekends ; Bartender - Mixologist - Waiter

Sales Manager & Recruitment [Part-time]

Direct Result Marketing [Belgium, Apr. - Sep. 2024]

- Soft HR : Sourcing, Recruitment & Evaluation
- Sales strategies & Staff training
- Planning & Team management
- Interdepartmental Communication

Event Sector Multitask Agent [Part-time]

Hey Charlie [Belgium, 2018 - Apr. 2024]

- Referent Organizer
- Bartender - Waiter (Restaurants/Weddings)

Private English Tutor [Part-time]

Superprof [Belgium, 2017 - 2019]

- Private intensive courses - Adult participants

Education & Academic research

Thesis : The lobbying practice of the Japanese firms of the automotive sector within the European Union.

Private Banking Investment Formation

BNP Paribas Fortis [Belgium]

Master in International Relations - Exchange

GSPS, 早稲田大学 [Japan]

Master in International Relations - Globalization & Public Policies. Honors/GPA : Distinction / 3.0 GPA

Free University of Brussels [Belgium]

Bachelor in Political Sciences

Free University of Brussels [Belgium]

Formation in Translation and Interpretation

ISTI, Free University of Brussels [Belgium]

Intermediate Level Japanese [Ongoing]

赤門会日本語学校 - Akamonkai Language School

Associative commitments

BE-LUX Chamber of Commerce [Japan, 2024 - ...]

- Networking, Business promotion

Language skills

French	English	Japanese	Spanish	Dutch
Native (C2)	Native (C2)	Intermediate (N3)	Intermediate (B1)	Intermediate (B1)

Projects, Hobbies & Interests

Investment Practices & Stock follow-up

- Mocked Stock Rally

Japan - Aiming for N2 proficiency

- Intensive Japanese classes [*Japan, Dec. 2024*]

Coding Skills

- Interest in coding languages, currently Python

Languages & Cultures

- Passion for languages & cultures, fitting best in an international environment

Digital skills

Microsoft Office

- Microsoft Powerpoint
- Microsoft Word
- Microsoft Excel

Content editing tools

- Canva, Photoshop, Adobe

Others

- Zoom, Social medias, Organizational and Planning programs,...

Contact & Personal information

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Nationality : Belgium

Current Visa : **Student** [*Japan, Dec. 2024 - ...*]